

## KENT COUNTY COUNCIL – RECORD OF DECISION

### DECISION TAKEN BY:

Gary Cooke, Cabinet Member for Corporate and Democratic Services

### DECISION NO:

14/00069

For Publication

### Key decision

**Financial criteria exceeded - Expenditure of more than £1m over the life of the contract**

**Subject: Award of contract for provision of Kent Public Services Network (KPSN)**

### Decision:

As Cabinet Member for Corporate and Democratic Services, I agree to the award of the KPSN contract to Daisy Udata Communications Limited on behalf of the council and other KPSN partners.

### Reason(s) for decision:

Following an EU compliant procurement on behalf of the council and 22 public sector partners, the council's Information and Communications Technology Division recommend contract with Daisy Udata Communications Limited (DUCL) for the provision and management of a Kent Public Service Network (KPSN) and associated services.

The existing contract expires in February 2015. A full EU procurement exercise was undertaken through competitive dialogue to identify a best value replacement. All 3 shortlisted suppliers provided robust and viable technical proposals and competitive commercial solutions.

The bid from DUCL was ranked first having scored higher on both technical and commercial sections with a total combined score of 5733, a 589 point advantage over the second place bidder. A second independent evaluation by a quality assurance team resulted in the same ranking, with the difference between first and second placed bidders being 564 points.

Total cost of ownership over the initial contract period of six years represents a net saving of 24% compared to current costs. This figure includes the cost of migration and replacement of network components reaching end of life.

### Cabinet Committee recommendations and other consultation:

Members of Policy and Resources Cabinet Committee noted progress on procurement without additional recommendation.

The organisations participating in the KPSN partnership:

Ashford Borough Council  
Canterbury City Council  
Christchurch University  
Dartford Borough Council  
Dover District Council  
Gravesham Borough Council  
Greenwich University  
JANET (Joint Academic Networks)  
Kent Connects  
Kent Fire and Rescue Service  
Kent Police  
Kent Schools, Academies and Independent Establishments  
Maidstone Borough Council  
Medway Unitary Council  
KMCS – representing Kent NHS organisations  
Shepway District Council  
Sevenoaks District Council  
Thanet District Council  
Tonbridge and Malling Borough Council  
Tunbridge Wells Borough Council  
University of Kent  
University of the Creative Arts

have supported the procurement and endorsed the outcome through the KPSN procurement project board, KPSN management board and the KPSN executive board in accordance with the provisions of the KPSN governance arrangements.

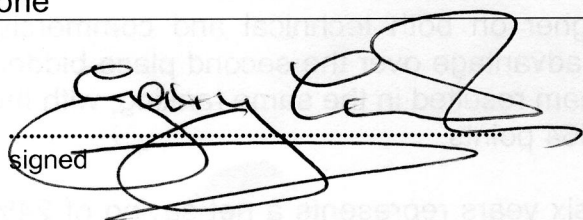
**Any alternatives considered:**

The existing contract has been extended to maximum term within the provision of EU procurement arrangements.

Proposals from six bidders were considered as part of the procurement exercise

**Any interest declared when the decision was taken and any dispensation granted by the Proper Officer:**

None

  
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signed

..... 22/07/2014 .....

date